

Information correct as of August 11, 2016, but subject to change. Simultaneous interpretation in English/Japanese provided at all sessions.
日英同時通訳あり。2016年8月11日現在。タイトルは変わることがあります。

DAY 1 THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

THEATER / シアター

ROOM 7

ROOM 8

ROOM 9

AGORA / ROOM 6

8.30 - 9.40 Networking welcome coffee / ネットワーキングコーヒー

9.40 - 9.45

Opening remarks by
Paul Zilk,
President of Reed MIDEM
オープニングセレモニー

9.45 - 10.15

Building innovative cities
for the future
Keynote address by
Brian Kilkelly, Founder of
World Cities Network
基調講演: 未来のイノヴェー
ティブシティの構築

10.30 - 11.00

Urban models in the Future
Keynote address by
Mr. Kengo Kuma, Architect
未来の都市モデル
基調講演 隈研吾氏

11.30 - 12.30

London and beyond:
investing in European cities
欧州への投資 —
ロンドンとその先へ

11.30 - 12.30

Water cities in the era
of smart cities
スマートシティ時代の水
の街

11.30 - 12.30

Tourism:
the sharing economy
ツーリズムとシェアリングエ
コノミー

11.30 - 12.30

Session
sponsored by APREA
協賛: APREA

12.30 - 14.00 Networking buffet lunch / ネットワーキング・ブッフェ・ランチ

14.00 - 15.00

US cities: key success
factors and growth
opportunities
ニューヨークと米国諸都市
— 成長機会を求めて

14.00 - 15.00

Digital: impact, challenges
and opportunities for
the real estate sector
デジタル革命 —
不動産へのインパクト
Co-organiser: Nomura Research Institute

14.00 - 15.00

Healthier cities:
an athlete's view
スポーツが作る健康都市

14.00 - 15.00

Beyond Tokyo - Regional
Investment Opportunities
and Japan Money
協賛:
丸紅アセットマネジメント
Sponsor: Marubeni Asset Management

15.30 - 16.30

Asian money: the future
of border investments
アジアの投資家—世界を席
巻するマネーの行方

15.30 - 16.30

Changes in lifestyles
and recent global trends
in retail development
変容するライフスタイルと商
業施設開発の Global Trend
Co-organiser: JAREC

15.30 - 16.30

Osaka and the Kansai
region: the market outlook
大阪と関西圏—
投資家が見る未来

15.30 - 16.30

How to invest in
Ho Chi Minh City, Viet Nam
ホーチミン市への投資

17.00 - 18.00

Myanmar: the new frontier
of real estate
ミャンマー新たな不動産
フロンティア
Co-organiser: MLIT

17.00 - 18.00

Infrastructure: national and
international connections
インフラ投資 —
空港以外の選択肢
Co-organiser: MSCJ

17.00 - 18.00

The appeal of J-REITs
from a global perspective
グローバルな観点から見たJ
リートの魅力
Co-organiser: Mjyagi University

17.00 - 18.00

Session sponsored by
Mitsubishi UFJ Trust
and Banking Corporation
協賛: 三菱UFJ信託銀行

From 18.30 Opening cocktail, Ritz Carlton / オープニング・カクテル

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DAY 2 FRIDAY 9 SEPTEMBER / 2日目 9月9日(金)

THEATER / シアター

ROOM 7

ROOM 8

ROOM 9

8.30 - 9.00 Networking welcome coffee / ネットワーキングコーヒー

9.00 - 9.45

**Building Asia's
premier medical hubs**

Keynote address by

Dr Loo Choon Yong,
Chairman of Raffles Medical Group;
Dr Isao Teshirogi, President and
CEO of Shionogi & Co. Ltd.

アジアのメディカルハブの構築
基調講演 ルー・チュン・
ヨ ン氏・手代木功氏・原丈人氏

10.00 - 11.00

Mayors' Summit
メイヤーズサミット

Kizo Hisamoto, Mayor of Kobe
Daisaku Kadokawa, Mayor of Kyoto
Hirofumi Yoshimura, Mayor of Osaka

11.30 - 12.30

**Japanese institutional investors
ready to move**

始動する日本の機関投資家

Co-organisers: Nissei Institute, NLI Research Institute

11.30 - 12.30

**Hotel development:
urban resorts and MICE**

ホテル開発 --
都市型?リゾートとMICE

11.30 - 12.30

**Healthcare investment:
the next big thing or just a illusion?**

有望市場か、成長の幻想か? --
ヘルスケア投資

Co-organiser: MSCJ

12.30 - 14.00 Networking buffet lunch / ネットワーキング・ブッフェ・ランチ

14.00 - 15.00

**Investment trends
in extended stay resorts**

滞在型リゾート -- クロスボーダー化する
旅行者と投資家

Co-organiser: National Land Planning Association

14.00 - 15.00

**Life science city: a fusion of
medicine, a Japanese strength,
and urban development**

ライフサイエンス都市 -- 日本の
強み『医療』と『都市開発』の融合

14.00 - 15.00

**The tourism revolution:
at the forefront of medical tourism**

メディカルツーリズム最前線

Co-organiser: Yamashita PM Consultants

15.45 - 16.45

**Urban regeneration
for business and culture**

旧建築に命を吹き込む --
古さを活かすビジネスアイデア

Co-organiser: Nikken Sekkei

15.30 - 16.30

**Investment in Japan:
where are the blue oceans?**

対日投資 -- 新天地を求めて

Co-organiser: Mitsui Fudosan Investment Advisors

15.30 - 16.30

**E-commerce drives
logistics real estate investments**

Eコマース革命 --
物流投資へのインパクト

15.30 - 16.30

**Hosting major events and
city planning strategy**

メジャーイベントの開催都市と都市
開発戦略

16.50 - 17.20

**Closing remarks by Kazuo Sumi,
Hankyu Corporation**

クロージング基調講演 角和夫氏

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Nobuharu Asahara 朝原 朝原宣治
Manager マネジャー
Osaka Gas Co.,Ltd 大阪ガス株式会社
Japan

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

14.00-15.00 Room 9

Healthier cities: an athlete's view
スポーツが作る健康都市

He is a Japanese former athlete specialized in 100 metres and long jump.
In 1995, he joined Osaka Gas Co., Ltd.
Participated at the Olympic games;
- 1996 Atlanta, USA
- 2000 Sydney, Australia
- 2004 Athen, Greece
- 2008 Beijing, China
In 2010, he founded Noby T&F Club, a sports club.



Tatsuhei Asanuma 浅沼 達平
VP, Life Innovation Business Department
執行役員 ライフイノベーション事業本部長
GREE, Inc. グリー株式会社
Japan

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

14.00-15.00 Room 8

Digital: impact, challenges and opportunities for the real estate sector
デジタル革命 — 不動産へのインパクト

Mr. Asanuma is VP of Life Innovation Business Department at GREE, where he is responsible for home improvement businesses through the internet. Prior to GREE, he was with Rakuten as Head of Ad Solution Business and Executive Director of LinkShare Japan. Mr. Asanuma holds a degree from Sophia University and in his first year of EMBA at Keio Business School.

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Ph.D. Steven Bass 博士 スティーブン バス
Partner パートナー
Orion Partners オライオン・パートナーズ
Japan

FRIDAY 9 SEPTEMBER / 2日目 9月9日(金)

11.30-12.30 Room 9

Healthcare investment: the next big thing or just a illusion?

有望市場か、成長の幻想か? — ヘルスケア投資

Steven joined Orion Partners in 2010. He has over 15 years of real estate investment and funds management experience in Asia focused on Japan, with a successful investing track record across property types, investment strategies, and market cycles. From 2006 to 2010, he was Managing Director at CBRE Global Investors, where he headed Japan investments and served as an investment committee member for the firm's Strategic Partners Asia II real estate Fund, which had AUM of US\$1.2 billion. Prior to CBRE, he led Tokyo-based investment teams for Macquarie Group and GMAC Commercial Mortgage. Steven studied economics at Gakushuin University in Tokyo on a scholarship from the Japanese Ministry of Education and is fluent in Japanese. He earned a Ph.D. in Urban Planning from UCLA and a BA in Economics (honors) from Vassar College.



Kai-Uwe Bergmann
Partner
BIG - Bjarke Ingels Group
United States

FRIDAY 9 SEPTEMBER / 2日目 9月9日(金)

15.45-16.45 Theater / シアター

Urban regeneration for business and culture

旧建築に命を吹き込む — 古さを活かすビジネスアイデア

Kai-Uwe Bergmann is a Partner at BIG who brings his expertise to proposals around the globe, including work in North America, Europe, Asia and the Middle East. Kai-Uwe heads up BIG's business development which currently has the office working in 20 different countries as well as overseeing BIG's Communications. Registered as an architect in the USA (eight states), and Canada (one province), Kai-Uwe most recently contributed to the resiliency plan BIG U to protect 10 miles of Manhattan's coastline. He compliments his professional work through previous teaching assignments at University of Pennsylvania, University of Florida, IE University in Madrid, and his alma mater the University of Virginia. Kai-Uwe also sits on the Board of the Van Alen Institute, participates on numerous international juries and lectures globally on the works of BIG.

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**Petra Blazkova**

Senior Director, APAC Analytics

Real Capital Analytics

United Kingdom

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)**15.30-16.30 Room 7****Asian money: the future of border investments**

アジアの投資家—世界を席卷するマネーの行方

Petra Blazkova has 14 years of real estate experience, with a main emphasis on investment aspects of the real estate markets and a geographical focus on Asia Pacific and European markets. She is an experienced investment strategist, property researcher and spokesperson. Petra joined Real Capital Analytics as a Senior Director in October 2015. In her current role, she oversees the strategic development of RCA's research and analytic services in Asia Pacific. Blazkova recently relocated from Singapore to London after working for five years at CBRE in Singapore. This followed nine years as a researcher covering European markets for JLL, King Sturge (now JLL) and Colliers International. Petra obtained a Master's Degree in Real Estate Investment and Finance from the Henley Business School Reading University, UK.

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Benedetto Camerana

Architect
Camerana&Partners
Italy

FRIDAY 9 SEPTEMBER / 2日目 9月9日(金)

15.30-16.30 Room 9

Hosting major events and city planning strategy
メジャーイベントの開催都市と都市開発戦略

Architect (University of Architecture, Torino Polytechnic 1990; OAT; SIAT), Landscape Architect (AIAPP, EFLA), PhD in Architecture and Urban Design History (University of Architecture, Torino Polytechnic 1993). After PhD, Camerana publishes several articles about architecture, urbanism, landscape, car design in different newspapers and magazines (La Stampa, Il Giornale dell'Arte, Quattroruote, Le Grandi Automobili, Ferrarissima, l'Arca, Ottagono). From 1993 to 1997, Camerana is Editor in chief in "Eden. L'Architettura nel paesaggio" magazine, Milano, and from 2001 to 2004 in "L'Architettura del paesaggio" magazine, Firenze. In 1996 he enters Palazzo Grassi Board of Directors in Venice; in 1999 he enters the Scientific Committee of IED - European Institute of Design, where he is also coordinator of Exhibit Design Master. Since 2010 he is professor in Architectural design Laboratory at the Torino Polytechnic. Since 2012 is Chairman at the Museo Nazionale dell'Automobile in Torino. Since 2013 is Chairman of Lingotto in Torino. Member of Metaphysical Club in Domus Academy, Milano, from 2015.



Suchad Chiaranussati

Managing Director
SC Capital Partners
Singapore

FRIDAY 9 SEPTEMBER / 2日目 9月9日(金)

11.30-12.30 Room 8

Hotel development: urban resorts and MICE
ホテル開発 -- 都市型リゾートとMICE

Mr. Chiaranussati founded the SC Capital Partners Group in 2004, under which the Real Estate Capital Asia Partners (RECAP) funds were borne. RECAP is a series of four opportunistic Pan-Asian real estate private equity funds which have a successful 11-year track record and \$2.5 billion in invested capital. The Group also launched a Pan-Asian focused Core Plus fund in late 2015.

Mr. Chiaranussati leads SC Capital's team of 35 professionals, and serves as Chairman of the Investment Committee, participating in acquisition, value enhancement and realization activities.

Before forming SC Capital Partners, Mr. Chiaranussati spent six years with Westbrook Real Estate Partners. He opened its Asia office in Singapore in March 1999 and served as a Managing Director.

Before joining WREP, Mr. Chiaranussati spent seven years at J.P. Morgan in the Proprietary Investment and Investment Banking Groups, focusing on real estate and financial institutions. Prior to that, Mr. Chiaranussati worked with Temasek Holdings and the Central Bank of Thailand.

Mr. Chiaranussati received an Honors Degree in Economics from the London School of Economics and a Masters of Science in Management Science from Imperial College in London.

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Stanley Ching

Senior Managing Director / Head of Real Estate Group
CITIC Capital Holdings Limited
Hong Kong

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

11.30-12.30 Room 7

London and beyond: investing in European cities

欧州への投資 — ロンドンとその先へ

Stanley Ching heads the Real Estate Group at CITIC Capital. Mr. Ching has over 20 years of professional experiences in investment management, investment banking and corporate banking with China focus. Since 2005, Mr. Ching and his team have raised over USD1.6 billion of equity capital from the most prominent global and Chinese investors and invested in real estate projects with asset value over USD8 billion. Prior to joining the firm, Mr. Ching worked for HSBC Group, Societe Generale Asia (Hong Kong and Shanghai) and Industrial Bank of Japan (now Mizuho Bank).

Mr. Ching received M.Sc. in Finance, B.A. in Accounting and Diploma in Chinese Law.



His Excellency Ambassador 大使閣下

André Corrêa Do Lago アンドレ・コヘーア・ド・ラーゴ

Ambassador Extraordinary and Plenipotentiary of Brazil to Japan 権大使
Embassy of Brazil in Japan 駐日ブラジル大使館
Japan

FRIDAY 9 SEPTEMBER / 2日目 9月9日(金)

15.30-16.30 Room 9

Hosting major events and city planning strategy

メジャーイベントの開催都市と都市開発戦略

Born on August 12th, 1959. Married, 4 children. Degree in Economics, Federal University of Rio de Janeiro, 1981. Graduated from Instituto Rio Branco (Brazilian Diplomatic Academy), Brasília, 1983. As a diplomat, since 1983, he has held functions in Brasília in areas such as Trade Promotion, International Organizations, Protocol, Sustainable Development, Energy and Climate Change. Abroad, he has served at the Brazilian Embassies in Madrid (1986-1988), Prague (1988-1991), Washington DC (1996-1999) and Buenos Aires (1999-2001) and at the Mission to the European Union, in Brussels (2005-2008). Director-General of the Department of Energy of the Ministry of External Relations between 2008 and 2011. Director-General of the Department of the Environment and Special Affairs of the Ministry of External Relations between 2011 and 2013. Chief Negotiator for Climate Change and for Rio+20 Conference (2012) Ambassador Corrêa do Lago presented Letters of Credentials to His Majesty the Emperor of Japan on November 7th, 2013.

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Christopher Dillon
Principal
Dillon Communications Ltd
Hong Kong

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

15.30-16.30 Room 9

Osaka and the Kansai region: the market outlook

大阪と関西圏—投資家が見る未来

Christopher Dillon is an award-winning writer and entrepreneur based in Hong Kong.

In 2002, he bought and renovated a floor in an office building in Hong Kong's Central business district. Since then, he has purchased and refurbished a luxury apartment on the west side of Hong Kong Island and transformed a derelict steam laundry into a multimedia studio. He began investing in Tokyo real estate in 2010.

That experience inspired four books: Landed: The expatriate's guide to buying and renovating property in Hong Kong (2008); Landed: The guide to buying property in Japan (2010); Landed China (2013); and Landed Global (2014), which includes case studies and data from more than 110 countries and territories. In 2015, he released an expanded and revised edition of Landed Hong Kong.

A native of Canada, Dillon lived in Tokyo from 1989 to 1992. He appears regularly in the international media, as both a contributor and a guest.

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Megumi Ebisawa 海老澤 恵

Vice President, Real Estate Investment Banking Group, Investment Banking
投資銀行部 不動産投資銀行グループ ヴァイス プレジデント
JPMorgan Securities Japan Co., Ltd. JPモルガン証券株式会社
Japan

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

17.00-18.00 Room 9

The appeal of J-REITs from a global perspective

グローバルな観点から見たJリートの魅力

Megumi Ebisawa, a Vice President in J.P. Morgan's Investment Banking Division, covers the real estate sector, with clients including J-REITs and developers. Since joining J.P. Morgan in May 2007, she has been involved in numerous real estate related cross-border transactions as well as J-REIT IPOs. Prior to joining J.P. Morgan, she focused on structured finance transactions while at Mizuho Securities and the Tokyo Kyodo Accounting Office.

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Boyd Fellows
Managing Partner
ACORE Capital
United States

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

14.00-15.00 Room 7

US cities: key success factors and growth opportunities

ニューヨークと米国諸都市 — 成長機会を求めて

Boyd W. Fellows is a founder and one of the four managing partners of ACORE Capital, oversees capital market activities, marketing and is a member of ACORE's investment committee.

Mr. Fellows has more than 30 years' experience in the commercial real estate finance industry and capital markets. Prior to ACORE Capital, he was a member of the board of directors and President of Starwood Property Trust (ticker STWD) a public mortgage REIT, and was part of the management team that invested over \$8 billion in commercial real estate loans between October 2010 and October 2014. In addition, the team expanded the REIT from \$890mm in IPO capital and 2 dedicated employees to \$5+ billion in total market cap with over 50 professionals dedicated to the lending business and becoming a leading non-bank balance sheet lender in the commercial real estate space.

Prior to STWD Mr. Fellows was on the management team that founded Countrywide Financial Corporation's commercial real estate finance business that was launched in 2004 and grew into one of the largest lending platforms in the United States, closing over 100 commercial real estate loans totaling over \$1 billion per month at its peak. In 2001 Mr. Fellows was a founding partner of Coastal Capital Partners, LLC focused on acquiring distressed debt and advising clients on restructurings. Prior to Coastal Capital, Mr. Fellows was a partner at Thomas Weisel Partners and the CEO of Scudder Weisel Capital, a joint venture with Zurich Insurance from 1999 through 2001. From 1994 to 1998, Mr. Fellows was one of the key senior executives who led Nomura's commercial real estate finance division that is credited with many structural innovations that helped shape the securitization of CRE debt in the 1990's. In 1998, Mr. Fellows was named Co-CEO of the division. Prior to Nomura, Mr. Fellows worked at Morgan Stanley from 1987 through 1994, where he was the co-head of the non-agency mortgage trading desk and before that he worked at Bank of America as a derivative securities and currency trader in the United States, Europe and Asia from 1983 thru 1987.

Mr. Fellows received a B.S.B.A. degree in Economics from the University of Missouri and a M.B.A. degree from the University of Oregon.



Dr. Anthony De Francesco
Executive Director / Global Head of Infrastructure & APAC Head of Coverage
MSCI
Australia

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

17.00-18.00 Room 8

Infrastructure: national and international connections

インフラ投資 — 空港以外の選択肢

Anthony is Executive Director, and is currently Global Head of Infrastructure & Head of Coverage for APAC Real Estate. Anthony joined IPD in October 2009. IPD (Investment Property Databank) is the world leader in performance analysis for the owners, investors, managers and occupiers of real estate. Anthony has over fifteen years experience in various research roles. The Research functions generally involved: developing house views and undertaking strategic research on real asset markets on a global scale; product development and servicing and business development. Anthony is involved in client presentations and seminars. Anthony's research experience involved reviewing international markets (both economic and property fundamentals).

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Dr. Shinya Hashizume 学博士 橋爪紳也

Senior Professor 教授

Osaka Prefecture University

大阪府立大学21世紀科学研究機構 / 大阪府立大学観光産業戦略研究所
Japan

FRIDAY 9 SEPTEMBER / 2日目 9月9日(金)

15.45-16.45 Theater / シアター

Urban regeneration for business and culture

旧建築に命を吹き込む — 古さを活かすビジネスアイデア

The present posts Senior Professor of Osaka Prefecture University; Research Institute for Tourism Industry Senior Adviser of Osaka Prefectural Government Senior Adviser of Osaka City Government Vice-President of Japan Academy of Eventology Vice Chairman of The City Vitalization Committee ; The Osaka Chamber of Commerce and Industry Vice Chairman of The Tourism Committee ; The Osaka Chamber of Commerce and Industry Trustee of Japan Academy of IR & Gaming Studies Trustee of Nippon Display Federation and Some other official posts Education Graduate from Kyoto University School of Architecture Master's degree from Kyoto University Department of Architecture and Architectural Engineering Doctor of Engineering from Osaka University Graduate School of Engineering, Environmental Engineering Awards 1996 Mineo Hashimoto Prize 1997 Award form Japan Display Design Association 2005 Merit award of Energy-Forum 2009 Osaka Vital Grand Prix Special Prize 2015 Award form Japan Institute of Tourism Reseach 2016 Award form The City Planning Institute of Japan.



Daisuke Hayashi 林大介

Representative in Japan 日本における代表者

Phoenix Property Investors Japan Limited

フェニックス・プロパティ・インベスターズ・ジャパン・リミテッド
Japan

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

14.00-15.00 Agora / Room 6

Session sponsored by Marubeni Asset Management

協賛: 丸紅アセットマネジメント

Head of Phoenix's Japan office. Having over 20 years of experience in real estate private equity and investment banking, and having compiled a successful track record during that time. Joined Phoenix from Aetos after 10 years as the Managing Director and Head of the Acquisitions Group. Holding Bachelor of Arts in Economics at Keio University and chartered member of the Security Analysts Association of Japan and a licensed Japanese real estate agent.



Katsuhiko Hayashi 林 克彦

Chairman 代表取締役

Hokkaido Garden 株式会社北海道ガーデン街道

Japan

FRIDAY 9 SEPTEMBER / 2日目 9月9日(金)

14.00-15.00 Room 7

Investment trends in extended stay resorts

滞在型リゾート — クロスボーダー化する旅行者と投資家

1975 born in Hokkaido. 1998 graduated from Takushoku Unibersity. 2004~Executive of Tokachi News paper company. 2015~Vice president of Hokkaido hotel. 2010~chairman of Hokkaido garden road.

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Kelly Hayes
Representative Director
Cornerstone Real Estate Advisers
Japan

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

14.00-15.00 Room 7

US cities: key success factors and growth opportunities

ニューヨークと米国諸都市 — 成長機会を求めて

Kelly C. Hayes, Representative Director Cornerstone Real Estate Advisers K.K. Mr. Hayes is based in Tokyo and responsible for the development of Cornerstone's real estate investment management business in the Asia Pacific region. Prior to joining Cornerstone in 2012, Mr. Hayes was a director with the Savills Asia Pacific Corporate Finance Advisory group. Previous to that Mr. Hayes spent ten years with Citigroup's Capital Markets and Banking division where he served as a banker in New York involved in corporate finance transactions and in Tokyo, where he established Citigroup's commercial real estate lending business. His real estate finance experience has encompassed a variety of equity and debt capital market transaction roles including structured finance, M&A advisory, corporate and non-recourse lending, syndicated lending and securitization. Mr. Hayes earned a B.A. in Economics and earned his MBA from the McDonough School of Business at Georgetown University.



Mayor Kizo Hisamoto 市長 久元 喜造
Mayor 市長
Kobe City Government 神戸市
Japan

FRIDAY 9 SEPTEMBER / 2日目 9月9日(金)

10.00-11.00 Theater / シアター

Mayors' Summit

メイヤーズサミット

Born on 1st February 1954 in Hyogo-ku, Kobe City. After graduated from the University of Tokyo, Faculty of Law, joined the former Ministry of Home Affairs, and worked successively in various posts such as:

- Director, Planning Division, Aomori Prefecture
- Deputy Director, Hazardous Materials Regulation Division, Fire and Disaster
- Management Agency Director, Local Affairs Division, General Affairs Department, Kyoto Prefecture
- Director-General, Local Finance Bureau, Sapporo City Councilor, Cabinet Secretariat Director, Financial Management Division, Local Public Finance Bureau,
- Ministry of Internal Affairs and Communications.

Also within the Ministry of Internal Affairs and Communications:

- January 2003: Director, Local Administration Division, Local Administration Bureau January
- 2005: Deputy Director-General, Minister's Secretariat
- July 2006: Executive Director, Election Department, Local Administration Bureau
- July 2008: Director-General, Local Administration Bureau
- April 2011: [Concurrently] President, Local Autonomy College

After leaving the Ministry of Internal Affairs and Communications:

- November 2012: Vice Mayor of Kobe
- November 2013: 16th Mayor of Kobe

Information correct as of August 11, 2016, but subject to change. Simultaneous interpretation in English/Japanese provided at all sessions.
日英同時通訳あり。2016年8月11日現在。タイトルは変わることがあります。



Hiroyuki Isobe 磯部裕幸
Managing Director 常務理事
Japan Association of Real Estate Counselors (JAREC)
NPO 法人日本不動産カウンセラー協会
Japan

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

15.30-16.30 Room 8

Changes in lifestyles and recent global trends in retail development
変容するライフスタイルと商業施設開発の Global Trend

The Managing Director and Chairman of the International Relations Committee of Japan Association of Real Estate Counselors. Founder and Chairman of Japan Valuers Co., Ltd. in Tokyo, Japan, and a director of International Realty Valuation, Inc in USA. Has been actively engaged in real estate counseling/valuation since 1978, as a Real Estate Counselor, Licensed Real Estate Appraiser in Japan, CRE in USA and FRICS in UK. Since establishing his counseling/appraisal firm in 1983, he has served as a consultant on numerous city planning projects, feasibility studies, and market researches on behalf of the public sectors and developers in Japan during 1980s, as well as advisory services for U.S. real estate investment by Japanese investors and standard appraisal services. Has overseas valuation and advisory experience in the U.S as well as Myanmar, Laos, Malaysia, New Zealand, Saipan, and Guam. Has been working for various U.S./European-based institutional investors and involved in numerous appraisals of domestic and global J-REITs and private funds. He has authored/co-authored/co-translated 12 real estate books, as well as numerous articles for real estate and architectural magazines. His company is a member of the International Valuation Standards Council(IVSC)



Takeshi Ito 伊藤 武
Senior Portfolio Manager シニア・ポートフォリオ・マネージャ
AISIN Employees' Pension Fund アイシン企業年金基金
Japan

FRIDAY 9 SEPTEMBER / 2日目 9月9日(金)

11.30-12.30 Room 7

Japanese institutional investors ready to move
始動する日本の機関投資家

Takeshi Ito is Senior Portfolio Manager of AISIN Employees' Pension Fund. Ito has been supervising the investment and management of the pension's funds since 1998 when he joined Aisin Seiki Co., Ltd. Ito started his career at Nomura Investment Management Co., Ltd (current Nomura Asset Management Co., Ltd) in 1991 as an economist who oversees macro-economic research mainly covering US and Europe. He also oversaw interest, currency exchange and asset allocation. From 1997, he reported directly to the CIO and was responsible for bond and stock markets, asset allocation and risk management. Ito holds a B.A. in Political Science and Economics from Waseda University and is also a CMA, CIA and CFA.

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Yoshimori Ito 伊藤嘉盛
CEO 代表取締役 CEO
ITANDI.inc イタンジ株式会社
Japan

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

14.00-15.00 Room 8

Digital: impact, challenges and opportunities for the real estate sector

デジタル革命 — 不動産へのインパクト

Complete Graduate School of Finance, Accounting and Law of Waseda University. After graduating, started working for one of the biggest real estate company. In 2008, found real estate brokerage company focusing on central area of Tokyo . Increased three branches after 4 years. It was acquired by listed company. As feel keenly the inefficiency of the outdated Japanese real estate industry through his career of real estate agency, determined to change it. Founded Itandi,inc. on June, 2012 to realize it.

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Daisaku Kadokawa 門川 大作
Mayor of Kyoto 京都市長
City of KYOTO 京都市
Japan

FRIDAY 9 SEPTEMBER / 2日目 9月9日(金)

10.00-11.00 Theater / シアター

Mayors' Summit

メイヤーズサミット

March 1974- Graduated from Ritsumeikan University Faculty of Law, Evening Division April 1969- Appointed to the Kyoto City Board of Education, in 1996 became the Director-General, in 1999 became the Superintendent February 2008- Assumed office as the 26th Mayor of the City of Kyoto February 2016- Re-elected for a third term as Mayor Additional: As the head of a local autonomous municipal government Mayor Kadokawa conducts positive programs to settle global issues, and is the Chairperson of The League of Historical Cities, as well as the Regional Director of the ICLEI Local Governments for Sustainability East Asian Chapter.



Yasumasa Kai 甲斐 泰正
General Manager, Real Estate Finance 不動産ファイナンス営業部長
Sumitomo Mitsui Banking Corp. 三井住友銀行
Japan

FRIDAY 9 SEPTEMBER / 2日目 9月9日(金)

11.30-12.30 Room 7

Japanese institutional investors ready to move

始動する日本の機関投資家

In 1999, joined the Structured Finance Dept. of Daiwa Securities SMBC and was in charge of promoting underwriting and advisory business regarding CMBS and J-REIT. In 2010, became the director in charge of real estate investment at Daiwa Securities SMBC Principal Investments. In 2011, joined the Merchant Banking Dept. of Sumitomo Mitsui Banking Corporation (SMBC), was in charge of management of global private equity portfolio. In 2012, moved to the Real Estate Finance Dept. of SMBC and now covers entire operation of that department including real estate related loan business, private real estate equity investment activities and cross border transactions. holds a BA from Waseda University and a MBA from New York University.



Eriko Kato 加藤 えり子
Head of real estate investment management research 不動産運用調査室長
NLI Research Institute 株式会社ニッセイ基礎研究所
Japan

FRIDAY 9 SEPTEMBER / 2日目 9月9日(金)

11.30-12.30 Room 7

Japanese institutional investors ready to move

始動する日本の機関投資家

As Head of Real Estate Investment Management Research, Eriko Kato Works in the field of Institutional real estate investment management including global and local market analysis. Eriko has almost 15 years of real estate investment management experience. Prior to NLI Research, She was a general manager of Private Fund Advisory Department, Sumitomo Mitsui Trust research Institute. Eriko also worked for Heitman as a member of Japan office establishment. She holds a Bachelor from Waseda University.

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Brian Kilkelly
Founder
World Cities Network
UK

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

9.45-10.15 Theater / シアター

Building innovative cities for the future

Keynote address by Brian Kilkelly, Founder of World Cities Network

基調講演: 未来のイノヴェーティブシティの構築

Brian Kilkelly is the Founder of World Cities Network and Development Lead - Climate-KIC. He is passionate about bringing business and city leaders together to discover ways to make our cities more sustainable and resilient. In addition to his continued interest in the network, Brian is Development Lead at the EU's largest climate knowledge innovation community, Climate-KIC.

Before starting at World Cities Network, Brian was Senior Vice President, Global Partnerships at the Urban Land Institute in London. During his five years at the Institute, he created the Urban Investment Network - a public-private collaboration platform that attracted cities, developers, and investors from across Europe.

Brian has a wealth of development experience from not-for-profit organisations such as Age Concern, Sightsavers International and the Royal Academy of Arts. He also enjoyed a successful commercial career whilst working for Marconi in Europe and for Ericsson in Asia Pacific.



Frank Khoo
Global Head of Asia
AXA Investment Managers - Real Assets
Singapore

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

15.30-16.30 Room 7

Asian money: the future of border investments

アジアの投資家—世界を席巻するマネーの行方

Frank is currently Global Head of Asia at AXA Investment Managers - Real Assets and a member of the Executive Committee.

Frank joined AXA IM - Real Assets (former AXA Real Estate) in 2008 to take on the responsibilities of building AXA IM - Real Assets' presence in Asia. Frank oversees all investment, asset management and capital raising activities in Asia-Pacific. Since joining AXA IM - Real Assets, Frank has increased its Asian AUM substantially and has also been instrumental in bringing Asian capital to Europe.

Previously, Frank spent 2 years in Pacific Star Fund Management, a boutique Pan Asian real estate investment house. Before Pacific Star, he spent 7 years at Guthrie GTS Ltd, a listed property company, as Director of all overseas projects and was for 3 years President Director of PT Wisma Nusantara International and PT Guthrie Jaya Indah Resort, both real estate investment and development companies in Jakarta, Indonesia. Frank was in Kuala Lumpur, Malaysia as Executive Director of PhileoLand Bhd, a listed real estate company. Prior to that, Frank had also spent 2 years in Capitalcorp Securities Bhd, a listed stockbroking house in Malaysia specializing in mergers and acquisitions, leveraged buyouts and initial public offerings.

He has more than 20 years of industry experience.

Frank holds a MBA (Accountancy) from Nanyang Technological University, a bachelor of Engineering (Honours) and a Bachelor of Science from University of Queensland. He is also a qualified Certified Public Accountant (CPA) in Singapore

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Prof. Kengo Kuma 教授 隈 研吾

Professor 教授

University of Tokyo 東京大学

Japan

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

10.30-11.00 Theater / シアター

Urban models in the Future

Keynote address by Mr. Kengo Kuma, Architect

未来の都市モデル

基調講演 隈研吾氏

Kengo Kuma was born in 1954. He completed his master's degree at the University of Tokyo in 1979. After studying at Columbia University as Visiting Scholar, he established Kengo Kuma & Associates 1990. In 2009, he was installed as Professor at the Graduate School of Architecture, University of Tokyo.

Among Kuma's major works are Water/Glass (1995, received AIA Benedictus Award), Stage in Forest, Toyoma Center for Performance Arts (received 1997 Architectural Institute of Japan Annual Award). Recent works include Kabukiza (2013), Besancon Arts and Culture Center and FRAC Marseilles (France).

Kuma has also written numerous books, including Anti-Object, translated into English, and most of his latest titles - A Natural Architecture, A Small Architecture - have been published English, Chinese and Korean and gaining wide readership from around the world.

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Nicholas James Loup

Chief Executive Officer of Dymon Real Estate

Dymon Asia Capital (HK) Limited

Hong Kong

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

11.30-12.30 Room 7

London and beyond: investing in European cities

欧州への投資 — ロンドンとその先へ

Executive Officer of Dymon Asia Real Estate. Dymon Asia is a fast growing alternative investment manager with in excess of US\$5bn under management. Dymon Asia Real Estate aims to create a series of managed vehicles matching opportunities with clients both in and outbound from Asia. Nick is a General Committee member of the British Chamber of Commerce and a director of the Spinal Cord Injury Fund. He is also Chairman of the Asian Association for Investors in Non-Listed Real Estate Vehicles Limited (ANREV), of which he is a founder member; Vice Chairman of the Council of China's Foreign Trade; and non-executive director of the Chelsfield Group. In 2014 he became President of the MIPIM Asia Awards Jury. Nick was Chief Executive of Grosvenor Asia Pacific and a member of the Group Executive Committee and Group Board. He established operations in Asia Pacific in 1994 in Hong Kong; the company now has further offices in Tokyo and Shanghai. Previously, Nick has been a director of Asia Standard International and a non-executive director at Bridge Capital Delhi and PCD a department store business in China. He has also been a member of the World Economic Forum's Fiscal Sustainability Global Agenda Council (GAC) and on the Asia Acquisition Committee of the Tate. Prior to arriving in Asia, Nick was a director of Trafalgar House Developments, with responsibility for developments in London's West End.

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Masato Nobutoki 信時正人
Senior General Manager 理事
EX Research Institute Ltd. 株式会社エックス都市研究所
Japan

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

11.30-12.30 Room 8

Water cities in the era of smart cities
スマートシティ時代の水の街

Senior General Manager, EX Research Institute Ltd. Lecturer and Coordinator, Master's Program in Sustainable Urban Regeneration, The University of Tokyo Guest Professor, Yokohama National University Guest Researcher, Ritsumeikan University Guest Professor, Otemon Gakuin University After graduated Department of Urban Engineering of The University of Tokyo, belonged to Mitsubishi Corporation, worked as a Chairman of Government Exhibition Planning Department at Japan Association for the 2005 World Exposition and a Senior fellow professor of Graduate School of Frontier Sciences of The University of Tokyo, and joined City of Yokohama in April, 2007. After worked as an Executive Director of City Management Strategy Section, City Management Department and an Executive Director, "Future City Yokohama" promotion section, Climate Change Policy Headquarters, City of Yokohama from April, 2012 till March, 2016, accredited to the present position in April, 2016. Committee Member, Carbon Offsetting Management Committee, Ministry of Environment in 2007.



Professor Tanabe Nobuyuki 教授 田邊信之
Professor 教授
Miyagi University 公立大学法人宮城大学
Japan

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

17.00-18.00 Room 9

The appeal of J-REITs from a global perspective
グローバルな観点から見たJリートの魅力

Graduated from Kyoto University. Over 25- year experience in the banking and property investment industries in Mizuho Bank (formerly the Industrial Bank of Japan). Currently as a professor studying a variety of subjects pertinent to real estate investment and securitization. Chairman of the education and qualification committee in ARES (The Association for Real Estate Securitization) .A member of multiple committees of Ministry of Land, Infrastructure, Transport and Tourism, Ministry of Finance, Tokyo Stock Exchange and so on.

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Maromi Oike 大池 まるみ

Senior Strategist 担当課長

Mitsubishi UFJ Trust and Banking Corporation 三菱UFJ信託銀行
Japan

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

17.00-18.00 Agora / Room 6

Session sponsored by Mitsubishi UFJ Trust and Banking Corporation

協賛: 三菱UFJ信託銀行

Maromi Oike is a Senior Strategist at Mitsubishi UFJ Trust and Banking Corporation (MUTB). Maromi has been with MUTB since 1996 building up her career in Foreign Exchange and Fixed Income. Prior to her current role, she was in charge of macroeconomics analysis and portfolio strategy in the Treasury Department of the bank. Over the last few years, she has been making frequent visits to investors abroad to talk about her and the bank's view on Japanese economy which has drawn global attention ever since the launch of 'Abenomics'. She has spent a large part of her life living and working abroad and has built on her linguistic strength by exchanging views on global financial market and international affairs with market participants around the world. She has been making routine visits to various foreign Central Banks and Finance Ministries. Maromi has graduated Sophia University in Japan with B.A. in International Relations.



Naomi Okada 岡田直美

General Manager 部長

Aozora Bank, Ltd. 株式会社あおぞら銀行
Japan

FRIDAY 9 SEPTEMBER / 2日目 9月9日(金)

11.30-12.30 Room 7

Japanese institutional investors ready to move

始動する日本の機関投資家

After joining Nippon Credit Bank (currently: Aozora Bank), I worked in Research Division (in charge of macroeconomic research) and Financial Markets Group (in charge of interest rate/currency exchange analysis). In April 1998, I was dispatched to CRES (currently: ARES-The Association for Real Estate Securitization), and involved in foundation of the J-REIT market through comparison with overseas real estate securitization products. I has been in Aozora Bank's Investment Banking Group (currently: Real Estate Finance Division) since 2000, engaged in the real estate equity investment business, including investments in listed/private REITs, TKs, and North American funds.

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Satoshi Okubo 大久保 聡
President and CEO 代表取締役社長
Tokyo Realty Investment Management, Inc.
株式会社東京リアルティ・インベストメント・マネジメント
Japan

THURSDAY 8 SEPTEMBER / 1日 9月8日(木)

17.00-18.00 Room 9

The appeal of J-REITs from a global perspective

グローバルな観点から見たJリートの魅力

Satoshi Okubo has been the CEO and president of the Asset Manager of Japan Prime Realty Investment Corporation (JPR) since June 2010. He started his career at Tokyo Tatemono Co., Ltd. in 1977 and has worked in various departments of the company, gaining experience in investment decisions and real estate transactions, development of real estate and asset management. He was appointed as part-time statutory auditor and as special advisor of Tokyo Tatemono Real Estate Sales Co., Ltd in 2010. He was then appointed as representative director of the Asset Manager in 2010.



John Michael Owen オーエン ジョン マイケル
Chairman & CEO 代表取締役会長
Transpacific Enterprises 有限会社トランズパシフィックエンタープライズ
Japan

THURSDAY 8 SEPTEMBER / 1日 9月8日(木)

14.00-15.00 Agora / Room 6

Session sponsored by Marubeni Asset Management

協賛: 丸紅アセットマネジメント

J. Michael Owen received a Bachelor's degree in Political Science from Oregon State University, a Master's degree in Political Science (International Relations) from University of Hawaii and studied at Waseda University in Japan. After graduation, Mr. Owen moved to Tokyo where he initially worked as a consultant and director at Revacs, Inc., a construction consultant firm. In 1995, while maintaining his directorship at Revacs, he established a translation, writing and consultation firm called Transpacific Enterprises. The firm has since established a solid clientele in the financial sector and is expanding business in investor relations and other fields. Mr. Owen's experience dealing with both Japanese and overseas businesses has helped him create a broad range of contacts and fine-tune his ability in coordinating multi-national and diverse projects.

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Dejan Radanovic
Australia Head of Real Estate, Vice President
MSCI
Australia

FRIDAY 9 SEPTEMBER / 2日目 9月9日(金)

11.30-12.30 Room 9

Healthcare investment: the next big thing or just a illusion?

有望市場か、成長の幻想か? — ヘルスケア投資

Dejan Radanovic is Australia Head of MSCI's real estate business (ex IPD). Dejan focuses on client coverage in the APAC region and heads up the regional sales team. He regularly speaks at property industry events presenting MSCI's real estate index updates. Previous to MSCI, Dejan headed up the Strategic Consulting team for Jones Lang LaSalle in Victoria, based in Melbourne and provided investment research services to both listed and unlisted funds across all property sectors as part of his Investment Analyst role at Colonial First State Global Asset Management. Dejan also lectured at Macquarie University.



Masaharu Rokushika 六鹿 正治
Chairman 会長
NIHON SEKKEI, INC. 株式会社 日本設計
Japan

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

11.30-12.30 Room 8

Water cities in the era of smart cities

スマートシティ時代の水の街

Masaharu Rokushika has long been leading one of the largest architectural design firms in Japan. Since he took his position as executive managing director, he has put more emphasis on environmental aspects of architecture and urban planning. His frequent phrase is "From ZEB to Smart City" that Nihon Sekkei has to focus on. He established Center for Environmental Design and Management (CEDeMa) which has steadily increased clientele that endeavors for lowering carbon emission, from large corporations to local governments, such as Tokyo, Yokohama, Kobe, etc. He has also energized a group of architects, planners and engineers who are involved in design large scale urban complexes by organizing the expertise as Smart City Design Division. Toranomon Hills, Nihonbashi Coredo series, Toshima Eco-Museum Town, and Fujisawa Sustainable Smart Town are some of achievements of his team. His early work as a project architect includes Kowa Sumisei Tsukiji Building, formerly Japan IBM Tsukiji Center, and Shinjuku I-Land Tower that received prestigious AIJ(Architectural Institute of Japan) Award. I-Land Tower is also noted for its art project integrated into its public space design. He also has a teaching position at Keio University and is a frequent speaker and writer of architecture and urban design. He has been elected as the President of Japan Institute of Architects.

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Tetsuo Saida 幸田 哲男
President 代表取締役社長
Marubeni Asset Management 丸紅アセットマネジメント
Japan

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

14.00-15.00 Agora / Room 6

Session sponsored by Marubeni Asset Management

協賛: 丸紅アセットマネジメント

After graduating from the Faculty of Engineering, University of Tokyo in 1987, Tetsuo Saida joined Marubeni Corporation and engaged in real estate development in the Development and Construction Department. Following secondment to Secured Capital Japan Co., Ltd., he was involved in real estate fund formation at Marubeni. He assumed the post of Chief Investment Officer at Japan REIT Advisors Co., Ltd. in 2003, and started management of the J-REIT, United Urban Investment Corporation. After serving as a General Manager in the Asset Management Office at Marubeni, he assumed his current position as President and CEO in November 2013. From September 2014, he has been involved in the management of Marubeni Private Reit Inc., an unlisted open-end type real estate investment corporation.



Hideki Sakai 酒井 秀起
Chief Director 部長
Daiwahouse industry 大和ハウス工業(株)
Japan

FRIDAY 9 SEPTEMBER / 2日目 9月9日(金)

15.30-16.30 Room 8

E-commerce drives logistics real estate investments

Eコマース革命 — 物流投資へのインパクト

- 1. Apr. 2013 Department Manager, Sales Department, General Construction Division in Head Office
- 1. May. 2005 Section Manager, Sales Department, General Construction Division in Head Office
- 16. Oct. 2002 Chief Sales Department, General Construction Division in Head Office
- 1. Oct. 1997 Sales Department, General Construction Division in Head Office
- 1. Apr. 1991 Sales Department, General Construction Division in Tokyo Head Office

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Tomohiko Sawayanagi 沢柳 知彦

Managing Director, Japan Hotels & Hospitality Group

執行役員 ホテルズ & ホスピタリティ グループ マネージング ディレクター

Jones Lang LaSalle K.K. ジョーンズ ラング ラサール 株式会社

Japan

FRIDAY 9 SEPTEMBER / 2日目 9月9日(金)

11.30-12.30 Room 8

Hotel development: urban resorts and MICE

ホテル開発 -- 都市型リゾートとMICE

Tom Sawayanagi is Managing Director of Jones Lang LaSalle Hotels & Hospitality Group in the Tokyo office. He covers services such as advisory, investment sales and other related activities in Japan. He also serves as the overseas liaison for hotel assets owned by Japanese investors. Tom assumed this role in June 2000 after being Vice President, Real Estate Finance, Investment Banking, Greenwich NatWest Securities, Tokyo Branch, where he was responsible for origination and asset management of non-recourse lending to Non-Performing Loan buyers in Japan. Additionally, he provided advice to potential originators of hotel securitization and potential hotel investors. 12 years before he joined Greenwich NatWest, Tom was with the Long-Term Credit Bank of Japan, where he was in charge of M&A advisory, overseas hotel asset management and structured finance on real estate. Among those experiences, his most notable accomplishments include disposal of Four Seasons Resort Bali and Regent Fiji, as well as asset-management of Four Seasons Hotel New York.



Chris Smith

Head of Healthcare Property

Australian unity Investments

Australia

FRIDAY 9 SEPTEMBER / 2日目 9月9日(金)

11.30-12.30 Room 9

Healthcare investment: the next big thing or just a illusion?

有望市場か、成長の幻想か? — ヘルスケア投資

Chris Smith joined Australian Unity Investments in 2001. He has responsibility for the highly rated Australian Unity Healthcare Property Trust, now over AUD\$1 billion in funds under management. He is responsible for all aspects of management for the fund including strategy, asset management, property management, and acquisitions and disposals. Prior to joining Australian Unity, Chris was regional asset manager Victoria for the Jones Lang LaSalle Shopping Centre Division, following a number of years with Jones Lang LaSalle NSW and a successful 16 year career with Coles Myer. Chris has a Post Graduate Certificate of Business Administration from RMIT, a Certificate IV in Property Services (Real Estate), and is a licensed real estate agent.

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Toshio Taki 瀧 俊雄
Board Director 取締役
Money Forward, Inc. 株式会社マネーフォワード
Japan

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

14.00-15.00 Room 8

Digital: impact, challenges and opportunities for the real estate sector
デジタル革命 — 不動産へのインパクト

Toshio Taki co-founded Money Forward, a leading Fintech venture with over 3.5 million users and currently serves as Board of Director as well as Head of Fintech Institute. He is also member of "Panel of Experts on FinTech Start-ups" at Financial Services Agency. Before Money Forward, he worked at CEO Office of Nomura Holdings and prior to that as a researcher at Nomura Institute of Capital Markets Research. He received MBA from the Stanford Graduate School of Business.



Terence Tang
Managing Director, Capital Markets & Investment Services, Asia
Colliers International
Singapore

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

15.30-16.30 Room 7

Asian money: the future of border investments
アジアの投資家—世界を席巻するマネーの行方

A highly tenured leader in advisory services and principal real estate investment management, Terence Tang's deep expertise is founded on more than 26 years of successful acquisitions and investments across Asia. Working in both the private and government sectors, Terence has led more than 150 real estate negotiations worth a total of US\$5 billion. Today, he is the Managing Director of Asia Capital Markets and Investment Services at Colliers International, directing a team of senior executives across Asia. Prior to Colliers, Terence's deep knowledge of most real estate sectors and Asian markets provided him with the opportunity to hold senior Directorship roles at Invesco Real Estate Group, AIG, GIC Real Estate and Jones Lang Lasalle (JLL). During this time, he executed ground-breaking acquisitions such as a mixed commercial complex in Tokyo worth US\$500 million. He also pioneered several crucial market investment 'first', including Invesco Fund's first investment in China worth US\$150 million, and securing AIG China's first investment in a commercial development site since the 1980's. Terence is also a regular speaker at many conferences, some of which include ANREV, The China Global Real Estate Institute, Deutsche Bank Access China, Real Estate Investment World, and Private Equity Real Estate (PERE).

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Dr. Tomohiko Taniyama 谷山 智彦
Principal プリンシパル
Nomura Research Institute, Ltd. (株)野村総合研究所
Japan

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

14.00-15.00 Room 8

Digital: impact, challenges and opportunities for the real estate sector
デジタル革命 — 不動産へのインパクト

Tomohiko Taniyama, Ph.D., is a Principal and a Senior Researcher at the Nomura Research Institute (NRI) in Tokyo, the largest and oldest think tank in Japan. He is involved in research and consulting activities for private and public institutions in the field of real estate data analytics, alternative investments, and financial technologies. As a part-time lecturer, Dr. Taniyama have been teaching at Waseda University, Tokyo City University, and Chuo University. He also served as an advisory member of the National Land Council where he leads policy making in real estate information and technologies. He received his Ph.D. in Economics from Osaka University, and he holds a B.A. and an M.A. from Keio University.



David Tepperman
Managing Director
Evercore
United States

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

14.00-15.00 Room 7

US cities: key success factors and growth opportunities
ニューヨークと米国諸都市 — 成長機会を求めて

David Tepperman, who has been active in the real estate and finance industry for over 20 years, is currently a Managing Director at Evercore (NYSE: EVR) for the firm's corporate advisory business focusing on Real Estate, Gaming and Hospitality. Prior to joining Evercore, Mr. Tepperman was a Senior Investment Officer with the New York State Common Retirement Fund, where he invested more than \$1.7 billion globally on behalf of the Fund. David managed \$2.8 billion of the global portfolio of real estate, direct joint ventures, funds, and co-investments. David also served as the Fund's representative on the boards of investor committees of commingled funds and joint ventures having a total value well in excess of \$20 billion.

David has worked in the real estate and finance sectors in the U.S., Asia, and Europe for the last 20 years. He worked on various global real estate transactions and structuring projects while holding positions with several investment and consulting firms including KPMG Consulting. David is involved in numerous industry organizations including PREA and the Urban Land Institute. He holds an M.B.A. from the Fuqua School of Business at Duke University, an M.S. in Real Estate Finance from New York University and a Certificate in Financial Engineering from the Swiss Finance Institute.

Information correct as of August 11, 2016, but subject to change. Simultaneous interpretation in English/Japanese provided at all sessions.
日英同時通訳あり。2016年8月11日現在。タイトルは変わることがあります。



Koji Tokuoka 徳岡 浩二
President 代表取締役
TOKUOKA SEKKEI LTD. 株式会社徳岡設計
Japan

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

17.00-18.00 Room 7

Myanmar: the new frontier of real estate
ミャンマー新たな不動産フロンティア

1985: Bachelor of Engineering, Kyoto Institute of Technology Faculty of Engineering and Design, Department of Housing and Environmental Design

1987: Master of Engineering, Kyoto Institute of Technology Graduate School of Engineering and Design, Graduate Course of Housing and Environmental Design

1987: Enter Masakatsu Tokuoka Architect Inc.

1998: Executive Vice President of Masakatsu Tokuoka Architects

1998-2001 2001: President of Masakatsu Tokuoka Architects

2001-2011 2011: President of Tokuoka Sekkei LTD.,

2011: < License> First class Architect (No.209382) Interior Planner (No.90-50103) Interior Coordinator (No.910178A) First-Class building operation and management engineer (No.91650160) First-Class landscape gardening work operation and management engineer (No.9316340) APEC-Architect (No.JP00126) <Public services>

2011: Professor Special Advisory of Inje University (Korea),

2011- 2012: Docent of Osaka University (Japan) Graduate School of Economics,

2012- 2016: Docent of National Institute of Technology, Akashi College (Japan) Department of Architecture, 2016.



Takashi Tsuji 辻 貴史
President and CEO 代表取締役社長
Diamond Realty Management Inc. ダイヤモンド・リアルティ・マネジメント株式会社
Japan

FRIDAY 9 SEPTEMBER / 2日目 9月9日(金)

15.30-16.30 Room 8

E-commerce drives logistics real estate investments
Eコマース革命 — 物流投資へのインパクト

Mr. Tsuji is the President & CEO of Diamond Realty Management (DREAM), the private equity real estate platform established by Mitsubishi Corporation. Based in Tokyo, DREAM currently manages about USD 4 billion worth of assets. Its products include a Private REIT, closed-end funds, as well as mezzanine debt funds. Mr. Tsuji first joined DREAM as the Executive Vice President & COO in April, 2012 in charge of the fund-raising efforts. Prior to his assignment at DREAM, Mr. Tsuji led the proprietary logistics property investments in Mitsubishi Corporation and acquired USD 1.5 billion worth of core logistics assets throughout Japan. Mr. Tsuji also played an instrumental role in the establishment of the Industrial and Infrastructure Fund (IIF), the first J-REIT to focus on the industrial and infrastructure sectors. Furthermore, Mr. Tsuji has accumulated experiences in venture capital while stationed in New York from 1997 to 2002. Mr. Tsuji received his B.E. from Tokyo University and joined Mitsubishi Corporation in 1991.

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Tatsuya Yagi 矢木達也

Managing Director 代表取締役 社長
BAC Urban Projects Co.,Ltd 株式会社 ビーエーシーアーバンプロジェクト
Japan

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

15.30-16.30 Room 8

Changes in lifestyles and recent global trends in retail development

変容するライフスタイルと商業施設開発の **Global Trend**

Tatsuya Yagi Managing Director, BAC Urban Projects Co., Ltd. Mr. Yagi was born in Tokyo in 1961. He graduated with urban planning degrees from National Tsukuba University. He started his career in a major department store and joined BAC Urban Projects Co., Ltd. in 1987. He became a board member in 1997 and was named President in April 2006. Mr. Yagi is an ICSC-certified shopping center manager. In addition, he holds credentials such as JCSC-certified shopping center administrator. In the phases of liquidation of real estate, Mr. Yagi and his team have provided a number of in-depth market reports that keenly analyze shopping centers and all types of retail facilities. Mr. Yagi has also given consultancies in marketing for a number of commercial development projects.



Taku Yamaumi 山海 卓

Director, Real Estate Investment & Development 不動産統括ディレクター
LVMH Moët Hennessy - Louis Vuitton Japan
LVMH モエ ヘネシー・ルイ ヴィトン・ジャパン株式会社
Japan

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

15.30-16.30 Room 8

Changes in lifestyles and recent global trends in retail development

変容するライフスタイルと商業施設開発の **Global Trend**

Taku Yamaumi is a Director, Real Estate Investment & Development at LVMH Moët Hennessy - Louis Vuitton Japan and a Partner, Head of Japan at L Real Estate. Prior to joining LVMH in 2006, he worked for LaSalle Investment Management and Tokyo Tatemono. In addition to the position at LVMH, in 2010, he became a partner and Japan head of L Real Estate, a global real estate private equity firm sponsored by the LVMH and Groupe Arnault.



Masayuki Yokota 横田雅之

Director 上場推進部長
Tokyo Stock Exchange 株式会社東京証券取引所
Japan

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

17.00-18.00 Room 9

The appeal of J-REITs from a global perspective

グローバルな観点から見たJリートの魅力

Licensed Real Estate Appraiser Part-time lecturer of Waseda Graduate School of Business and Finance 1989: Graduated from Waseda Univ. (Bachelor's degree in Architecture) 1989-2000: Worked at a construction firm, a think tank and an real estate appraisal firm 2000-2008: Worked at Daiwa Securities SMBC (Structured Finance Dept.), Morgan Stanley Japan Securities (Invest Banking Dept., Real Estate), Goldman Sachs Japan (Invest Banking Dept., Real Estate) as a financial advisor for J-REITs 2009-2013: Joined Tokyo Stock Exchange (New Listing Dept.) and supported J-REITs' IPO 2014-: Director of New Listing Dept. in Tokyo Stock Exchange and in charge of IPO promotion I experienced real estate business over 25 years. Especially from 2000 to 2013, I had been engaged in the J-REIT related business including several J-REIT's IPOs. Now, I'm in charge of IPO promotion including J-REITs.

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Hirofumi Yoshimura 吉村 洋文
Mayor 市長
City of Osaka 大阪市
Japan

FRIDAY 9 SEPTEMBER / 2日目 9月9日(金)

10.00-11.00 Theater / シアター

Mayors' Summit
メイヤーズサミット

March 1998: Graduated from Kyushu University, School of Law
1998: Passed the National Bar Examination
October 2000: Registered as Attorney at Law
April 2011: Elected to Osaka City Council
December 2014: Elected to House of Representatives
December 2015: Sworn in as 20th Mayor of Osaka



Masayuki Yoshimura 吉村 真行
President 理事長
Japan Association of Real Estate Counselors 日本不動産カウンセラー協会
Japan

THURSDAY 8 SEPTEMBER / 1日目 9月8日(木)

15.30-15.30 Room 8

Changes in lifestyles and recent global trends in retail development
変容するライフスタイルと商業施設開発の Global Trend

President of Japan Association of Real Estate Counselors. President of Tokyo Association of Real Estate Appraisers. Managing Director of Japan Association of Real Estate Appraisers, Chief Executive Officer and Founder of Yoshimura Planning Appraisal Company Ltd. in Tokyo, Japan, Director of Japanese Society of Independent Appraisers. I has been worked on real estate counseling/appraising business as a Certified Real Estate Counselor, FRICS(UK), CRE(USA), Certified Real Estate Appraiser, Architect, and Certified Real Estate Consulting Master. After graduated from Graduate school of University of Tokyo, department of engineering, architectural course, I started my career by working in the Yasuda Trust & Banking Co Ltd. (Current; Mizuho Trust & Banking Co Ltd.) at Development Division, Real Estate Planning Division, and Appraisal Division. I has held prominent positions in numerous organizations and associations as well as engaged in the counseling/appraisal works on the various development projects mainly in the major cities of Japan since I has established my company in 1999.

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Prof. Jian Zhou
Professor of Tongji University
Tongji University
China

FRIDAY 9 SEPTEMBER / 2日目 9月9日(金)

15.45-16.45 Theater / シアター

Urban regeneration for business and culture

旧建築に命を吹き込む — 古さを活かすビジネスアイデア

Prof. Zhou works on cultural heritage conservation in urban and suburban area and also engages in the research, teaching and training on urban regeneration for many years. He specializes in local mechanisms of heritage management, ways of urban design and public participation in conservation planning, and the relationship between heritage conservation and the development of cities and communities. He has organized and participated in many training and research projects, including: Risk Assessment of the World Heritage Sites in the Asian and Pacific Region, Management Planning on Heritage Sites, Historic Urban Landscape, Capacity Building in Heritage Sites, and some activities like cooperative teaching, training and academic exchange between the university and some international or regional organizations for cultural heritage protection.